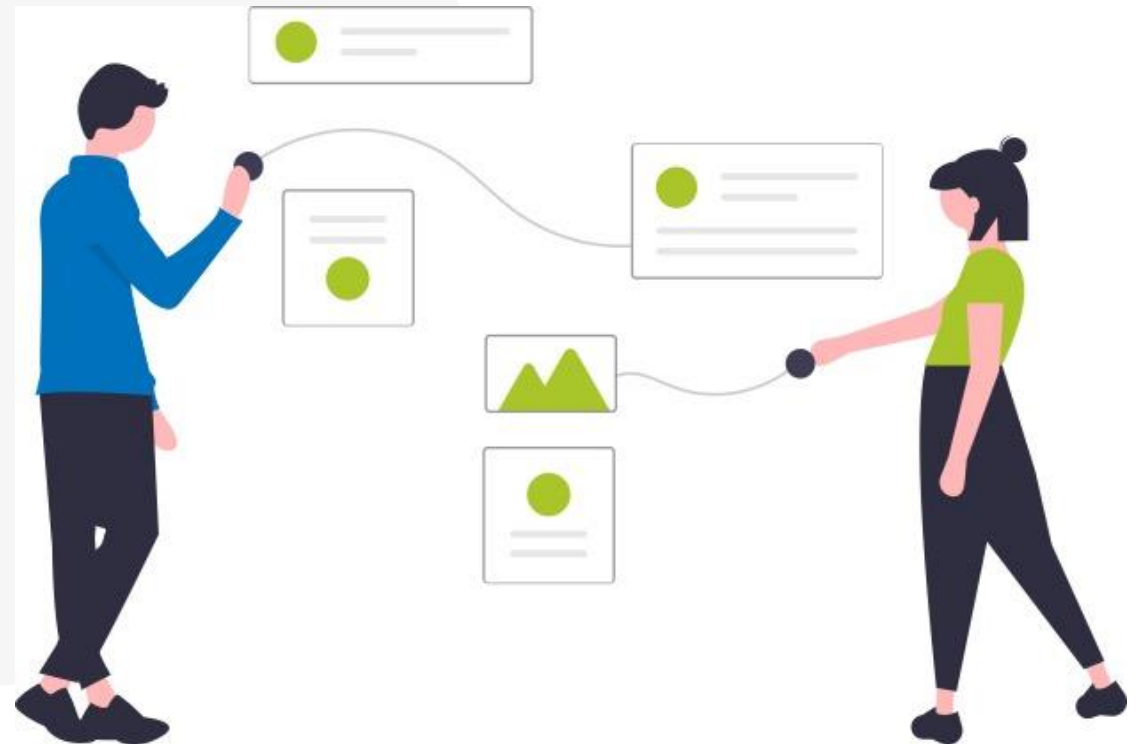


Let's Democratize Contracting!



**Simpli
Contract**

Intelligently Simple



Do you ?

Take weeks
to go from best first draft to signing?

Spend hours over huge contracts to spot and address risky terms?

Depend on
your in-house counsel to make every contract compliant?

Lack standardized and compliant contract templates and clause libraries?

Have valuable contract information **hidden** in papers, PDFs, Docs or SharePoint?

Struggle to track obligations in your vendor and sales contracts?

Miss payment and renewal deadlines committed in contracts?

Need contextual data to negotiate better terms in future?



Do you

Experience longer time to market due to slow contracting processes?

Struggle to execute bulk contracts related to physicians, patients, and CTAs?

Lack standardized and compliant contract templates and clause libraries?

Miss contract renewals, rebates, payments and other milestones for channels – wholesalers, retailers, GPOs?

Find it difficult to track obligations for complex B2B contracts related to research, API, and manufacturing?

Have difficulty locating regulatory information hidden in papers, PDFs, or SharePoint?

PHARMA AND BIOTECH



Do you

Struggle to manage multiple complex contracts across payers, partners, procurement, services, warranties?

Spend inordinate amounts of time on executing multiple vendor contracts for lease, hospitality, IT services?

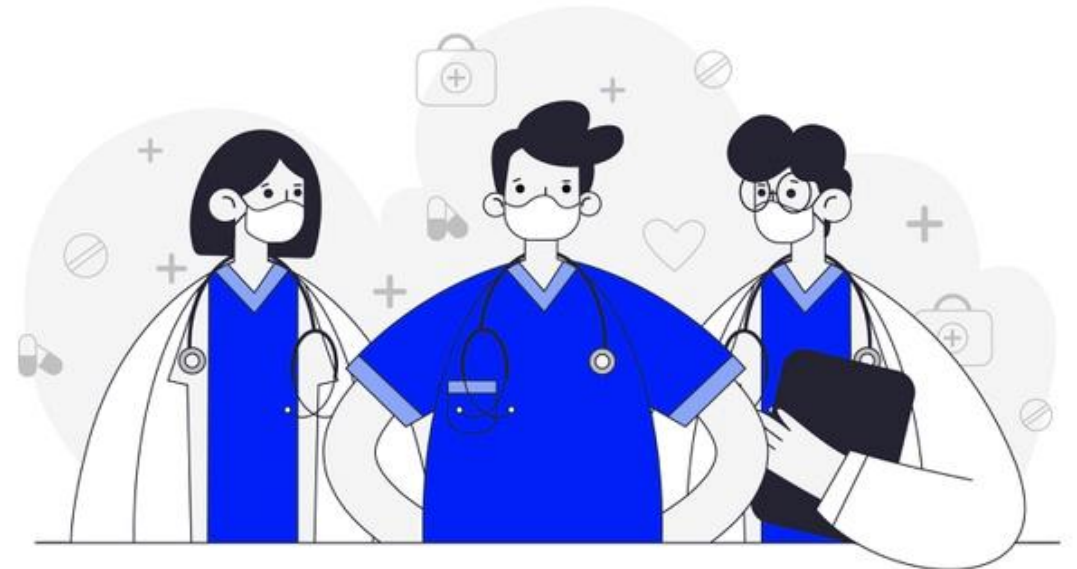
Lack standardized and compliant contract templates and clause libraries?

Miss renewals and payment dues in B2B and corporate contracts, which affect your collection times?

Find it difficult to extract insights about obligations due from vendors?

Have difficulty locating regulatory information hidden in papers, PDFs, or SharePoint?

HEALTHCARE



Do you

Struggle to manage complex supplier and vendor contracts for procurement, services, and warranties?

Lack standardized and compliant contract templates and clause libraries?

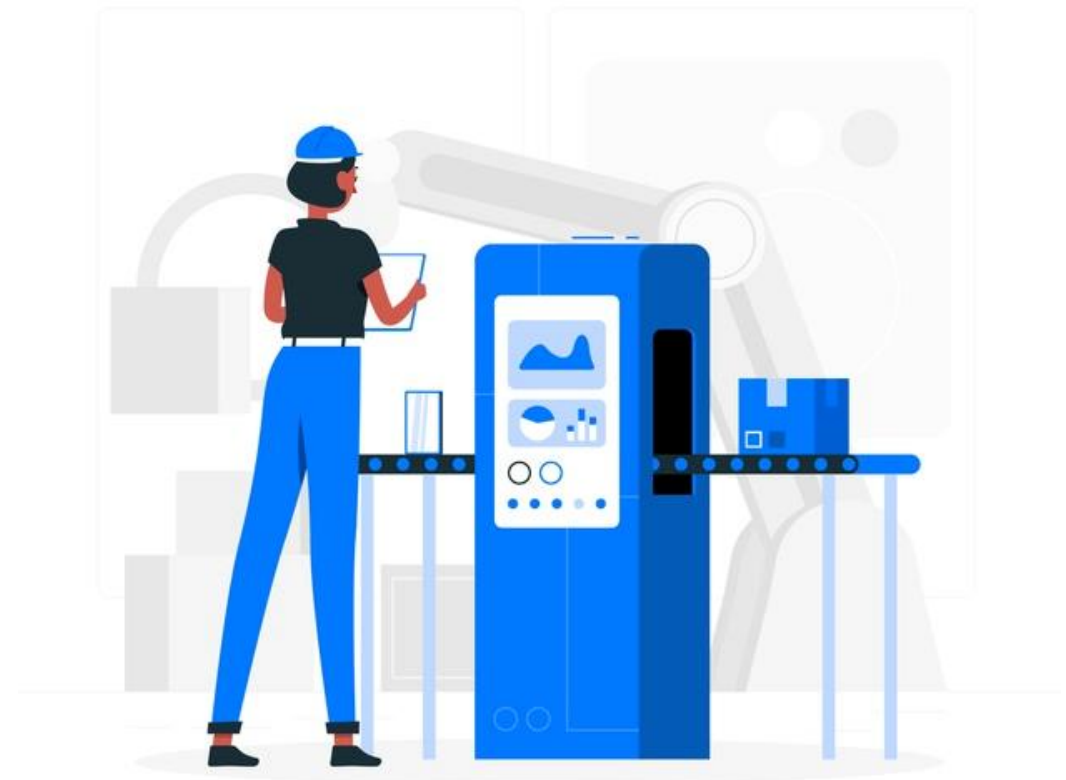
Find it difficult to extract and manage supplier obligations and avoid revenue leakage and penalties?

Manually connect customer obligations with vendor obligations, for holistic contract management efficiency?

Have difficulty locating regulatory and tax information hidden in papers, PDFs, Docs or SharePoint?

Lack insights on performance metrics, milestones, and benchmarks for negotiations and business reviews?

INDUSTRIAL MANUFACTURING



Do you

Have problems locating contractual information hidden in papers, PDFs, Docs or SharePoint?

Spend inordinate amounts of time on review and negotiations when executing contracts?

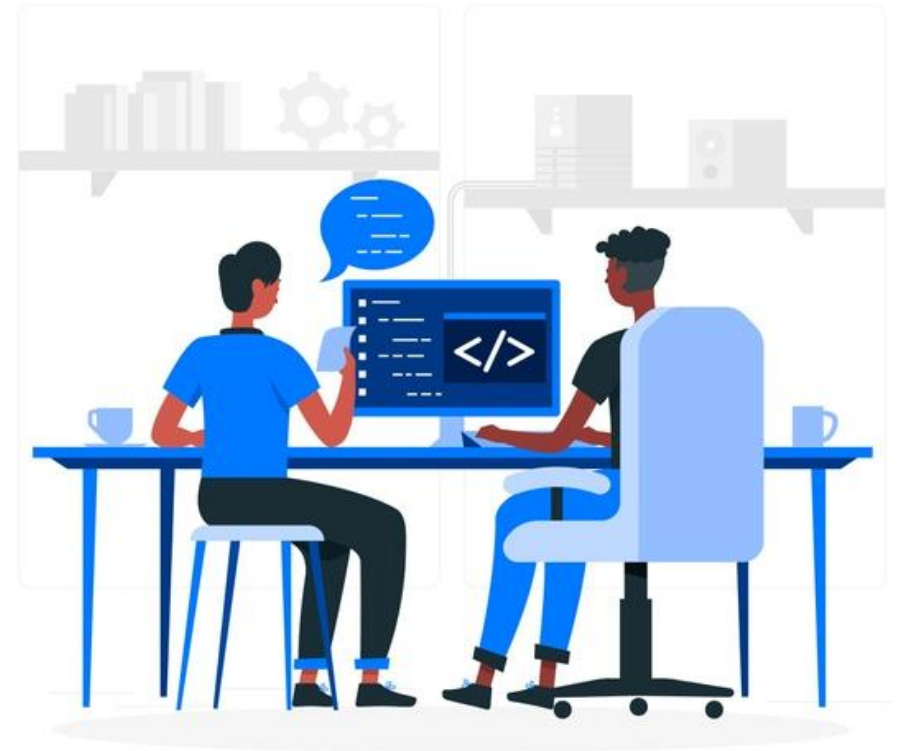
Find it difficult to amend and renegotiate existing contracts, and NDAs, SOWs, MSAs?

Manually review existing contracts for regulatory risks such as GDPR, data breach etc.?

Struggle to track critical data, customer obligations and SLAs in complex, multi-year contracts?

Miss renewals, payments, and delivery milestones committed in contracts?

TECHNOLOGY & CONSULTING



You are not alone!

CLM impacts your profitability, customer relationships, and vendor experience.

“The average company 'leaks' over **9%** of its revenues annually due to contracts-related issues”

[IACCM](#)

“Greater than **20%-30%** time & cost saved by legal & paralegals in the review process due to Digitization & NLP”

Goldman Sachs

“on average, **18 per cent** of an enterprise’s sales cycle is attributed to contract creation, negotiation and approval.”

[Aberdeen](#)



No wonder...

By 2023, **90%** of multinational global enterprises and **50%** of regional midsize organizations will have **CLM solutions** in place.

[Gartner Market Guide for Contract Life Cycle Management](#)



That's where we come in

SimpliContract is a

- **SaaS-based**
- **AI-powered (NLP & OCR)**
- **Enterprise contract management platform**
- **Covering the entire lifecycle from request to renewal and**
- **All contract types (buy, sell and internal).**



Our AI-powered CLM saves you **days** and **dollars**!



**By speeding
up your
contracts**

(Shorter contract creation
cycle-time)



**By protecting
your bottom-
line**

(Better contract utilization and
penalty avoidance)



**And by
increasing
productivity**

(Improved legal operations
bandwidth)

And positively impacts business users across

Legal, Sales, Procurement,
Finance and Leadership
Teams

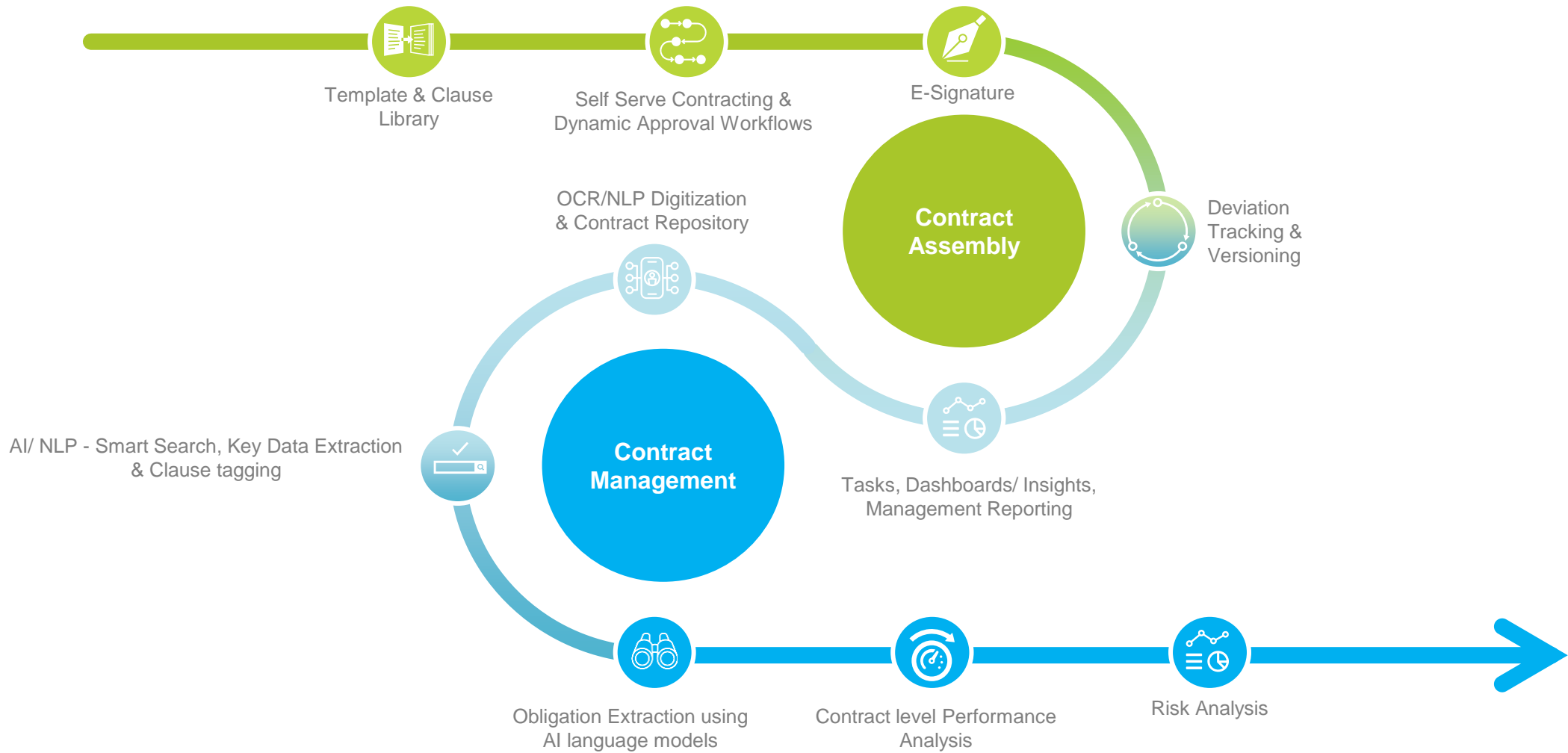


**reasons you
can bank on
US...**

1

End-to-end: Contract lifecycle automation





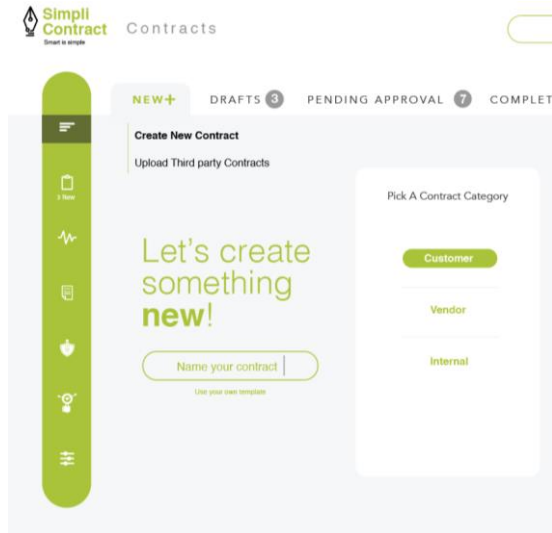
2

SaaS-based: Quick set-up,
on-cloud, low code

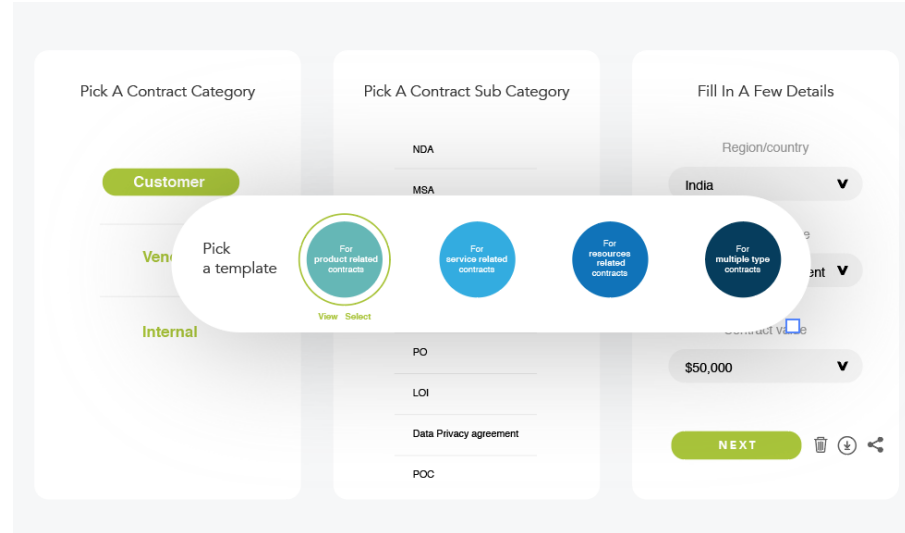


3

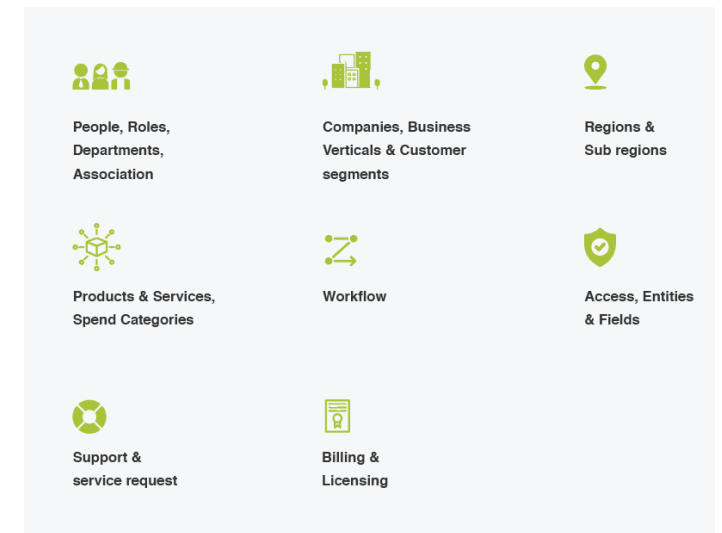
Made for businesses, by businesses: Co-created with lawyers, customers and industry mentors



Easy to use
Designed on customer feedback.



Adoption is higher
Intuitive for business users across the spectrum.



Entirely configurable
Flexible and customizable to your business rules.





4

AI and NLP driven:
Quick and accurate
contract review,
metadata search, and
obligation extraction

Obligations | Tasks

Obligation Details

Contract Name	Supplier Master Agreement		
Obligation Type	Milestone		
Obligation category	Term	Sub category	Renewal

Party

Party	Electron
POE	Renewal status
Extract	Contract name: Quadra app dev; Vendor - Quadra All such damages which the indemnity holder may be compelled to pay in a suit in respect of any matter provided that the promise applies to the following matter; All costs which the indemnity holder may be compelled to pay in any such suit which he has brought without contravening any orders of the indemnifier and acted as a prudent man in the absence of any such contract of indemnity, or he was authorized by the indemnifier to bring or defend such a

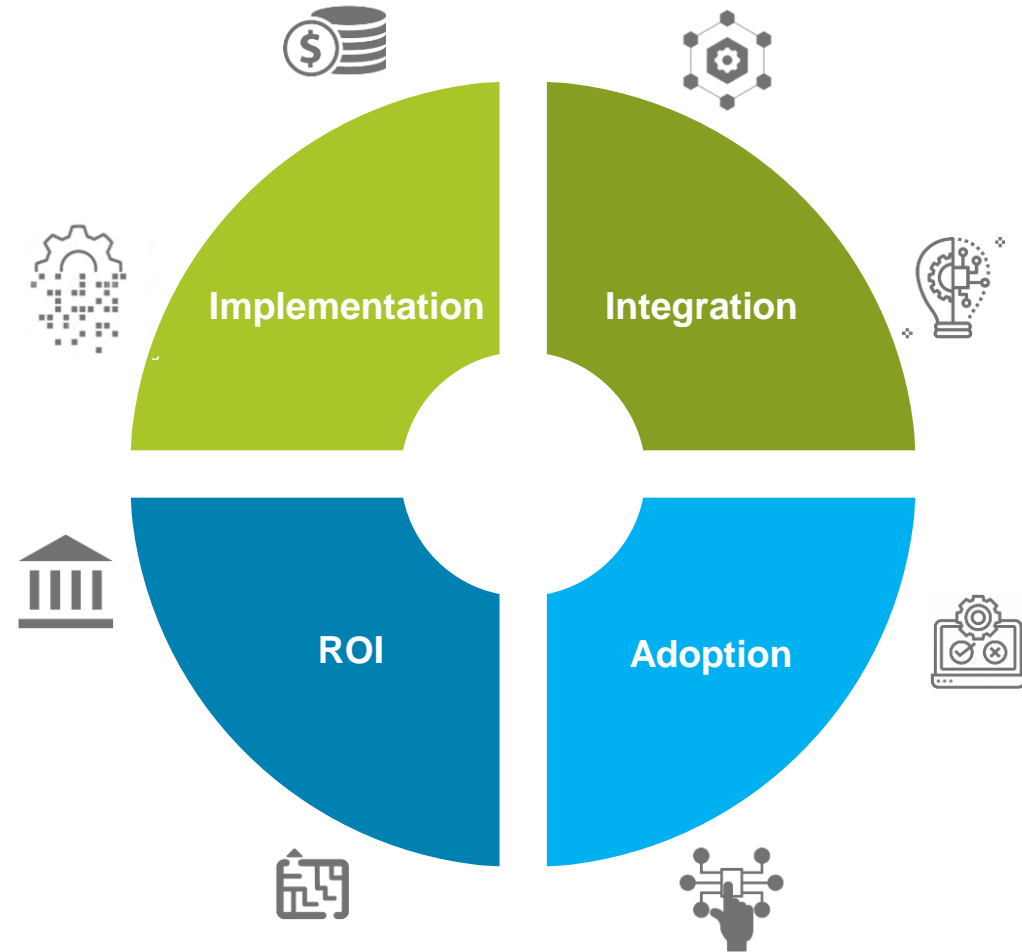
Terms

Start date	30/07/2020	End date	30/11/2020
Frequency	Yearly		
Department	Sales	Owner	Charles Gupta
Task status	Active		

SAVE **CANCEL**

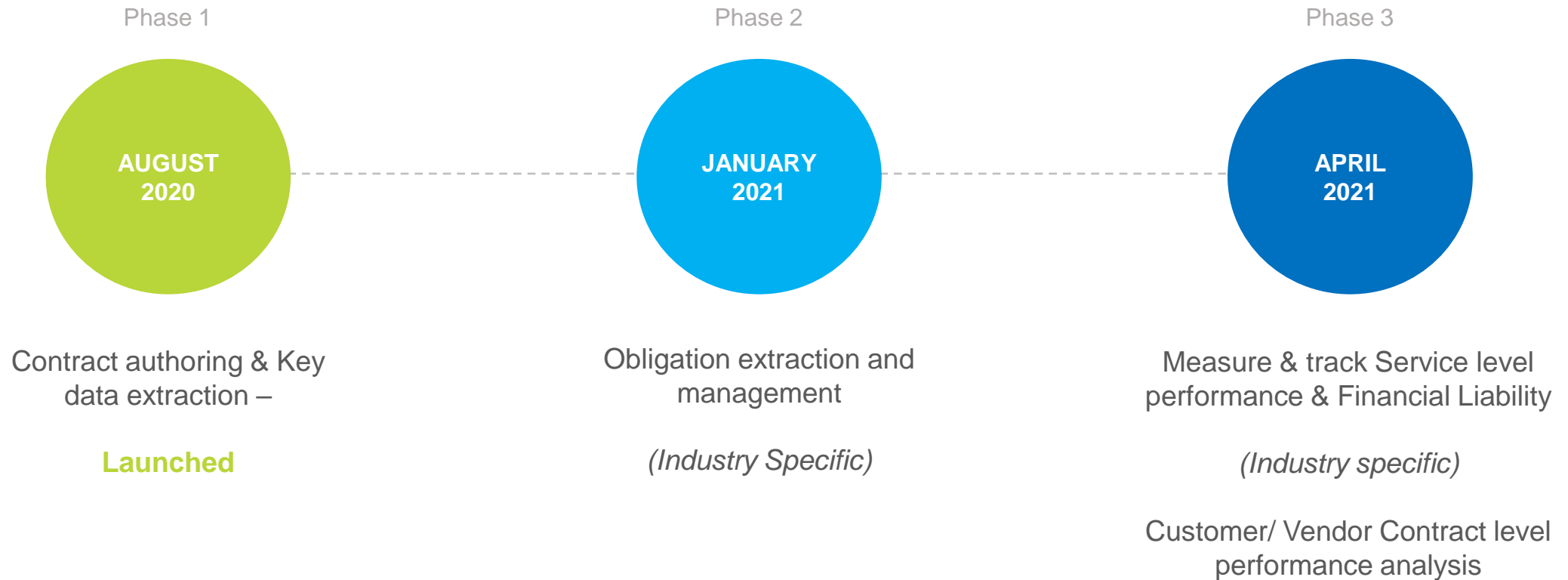
5

Customer success management: Implementation, integration, adoption and ROI

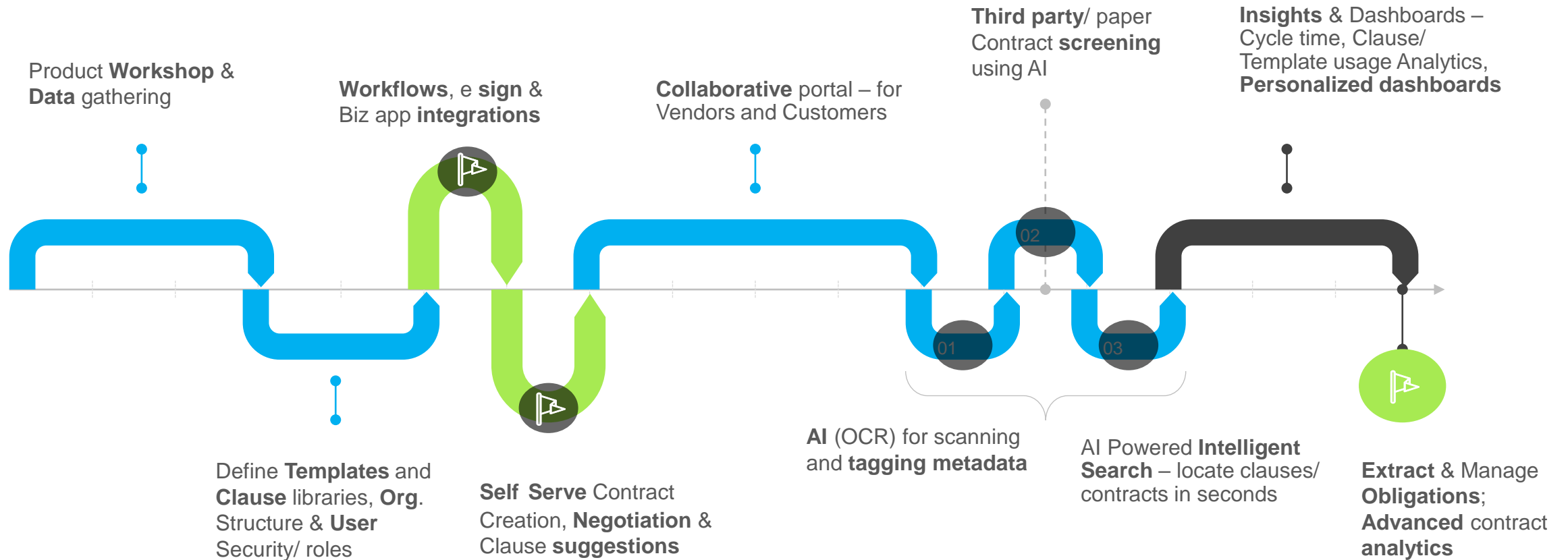


6

Detailed product roadmap: We know where we are headed and how to go there



Our Approach to Implementation





**Simpli
Contract**

Intelligently Simple

Thank you.

Reach us at:

<https://simplicontract.com>

makeh@simplicontract.com

guruv@simplicontract.com